



**MOSCOW  
EXCHANGE**

Март 2015

# **Institutional Prime Brokerage Services**

# Why AO Raiffeisenbank?

## **Part of European banking group**

Raiffeisenbank AO is the Russian subsidiary of Raiffeisen Bank International AG

## **Stable and reliable partner**

Raiffeisenbank AO (Fitch “**BBB-**”; Moody’s “**Ba2**”) – one of the highest credit ratings in the Russian banking system;  
ranked 14<sup>th</sup> among the Russian banks in terms of assets in 2016

## **Single point of access to MOEX**

Access to all main MOEX markets via Raiffeisenbank: Equities, Bonds, Derivatives (FORTS), FX

## **Advanced technology, Low latency**

The Bank offers flexible options of technological, operational set-up and connectivity suitable for the most demanding clients such as HFT

## **All services under one roof**

Dealer, brokerage, custody and banking licenses contribute to the bank’s rich liquidity and variety of services

## **FX settlement**

Option to settle Clients’ trades in USD and EUR

## **Dedicated Sales Team**

Instant support in onboarding and day-to-day trading by the Bank’s Sales team

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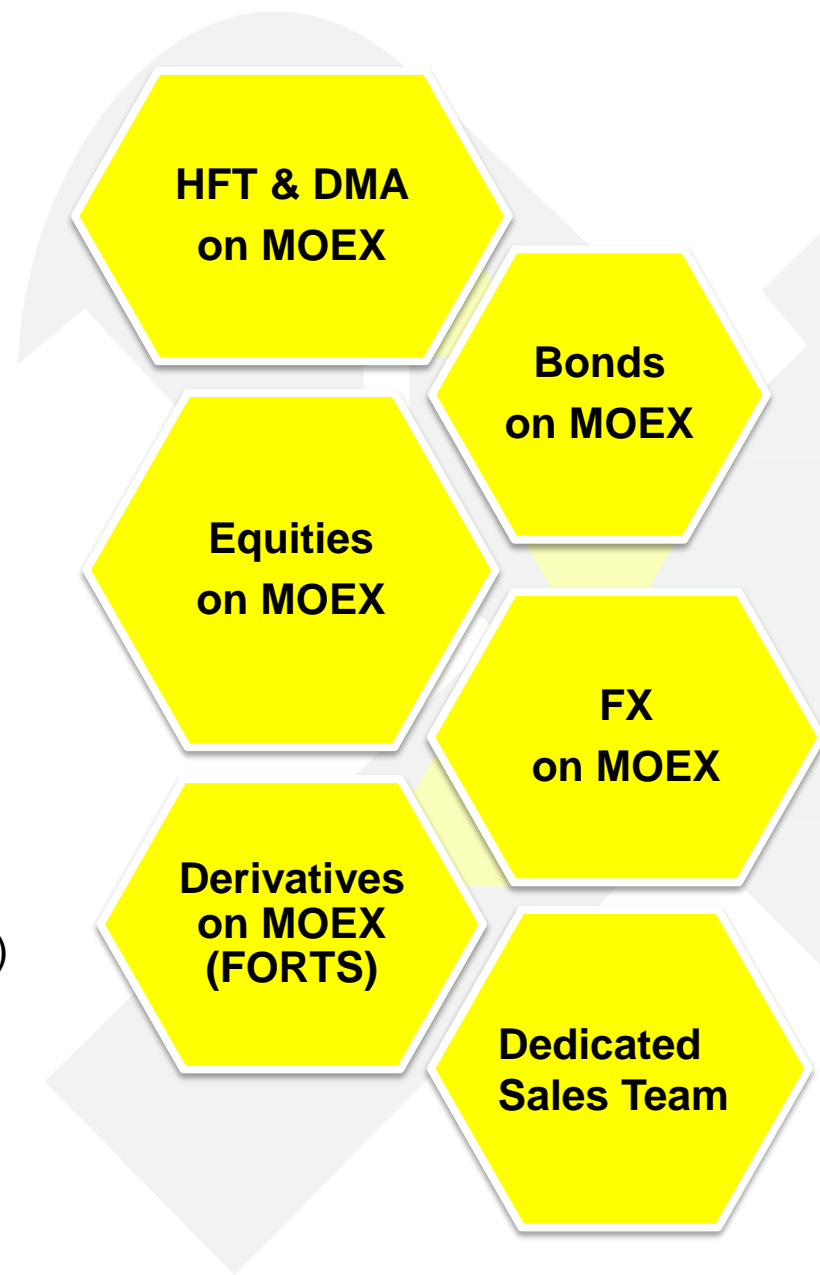
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# Brokerage Services: Wide opportunities in Russia

**HFT, DMA and Care order** flow execution on  
all main **MOEX** markets:

- **Equities**
- **Bonds** (Govt and Corp Bonds)
- **Derivatives** (FORTS)
- **FX** market
- **Low latency** access to **Main MOEX Trading modes** (equities, bonds, futures, FX)
- Electronic access to **MOEX negotiated deals modes**
- Flexibility in **order accepting technology**:  
FIX, Bloomberg, Quik, Fidessa, Voice orders
- Settlements in **different currencies** (RUB, USD, EUR, etc.)
- Settlements through **Euroclear accounts**
- **High efficiency** in Care orders execution: large client base and **dedicated Sales Team** of 4 people



# Trading technology solutions – low latency access

## High Frequency Trading

Our infrastructure allows for low latency access to the Moscow Exchange enabling clients to implement HFT strategies

## Point of presence in London

We offer cross-connection to our servers in the London datacentres: InterXion and LD4

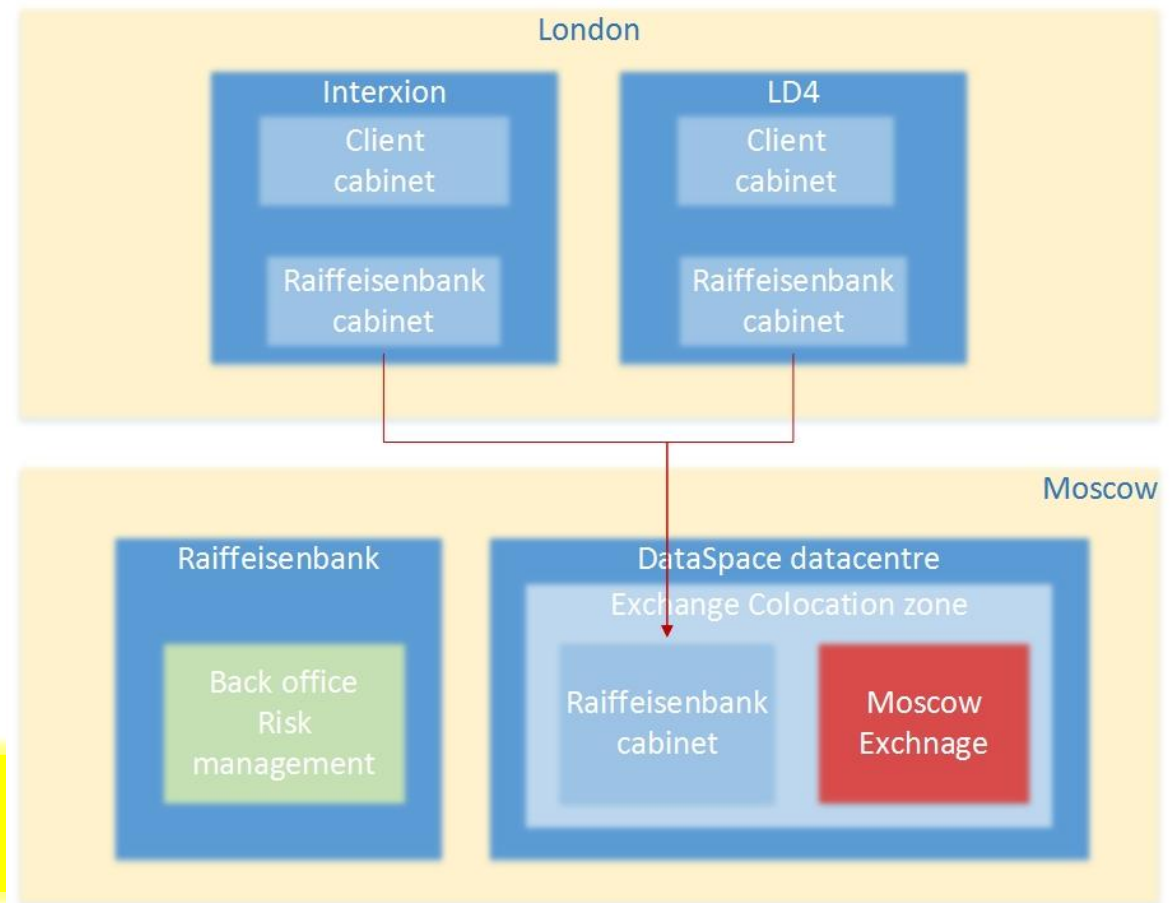
## Co-location

Our Clients can co-locate their equipment in our server racks at the Moscow Exchange or in our racks in London

## Sponsored Market Access

Our clients can connect to the Moscow Exchange directly, bypassing our technological infrastructure. We control the client positions and risk without adding extra delay in order procession

Approximate set-up time: 2 months



# Trading technology solutions - Bloomberg terminal

## Easy set-up

- Client submits Enablement requests directly via Bloomberg: EMSX (for equities), TSOX (for bonds trading), or FXRE (for FX)

## Simple workflow

- Enablement and all configuration are performed on our side within 3 Business Days

## Control your position in real time

- Orders are placed via the same Bloomberg functions: EMSX (for equities), TSOX (for bonds), or FXGO (for FX)
- Bond trades done through TSOX can feed the client's TOMS books to allow for inventory monitoring and position keeping
- Equity trades done through EMSX can feed PORT portfolios

## No extra cost

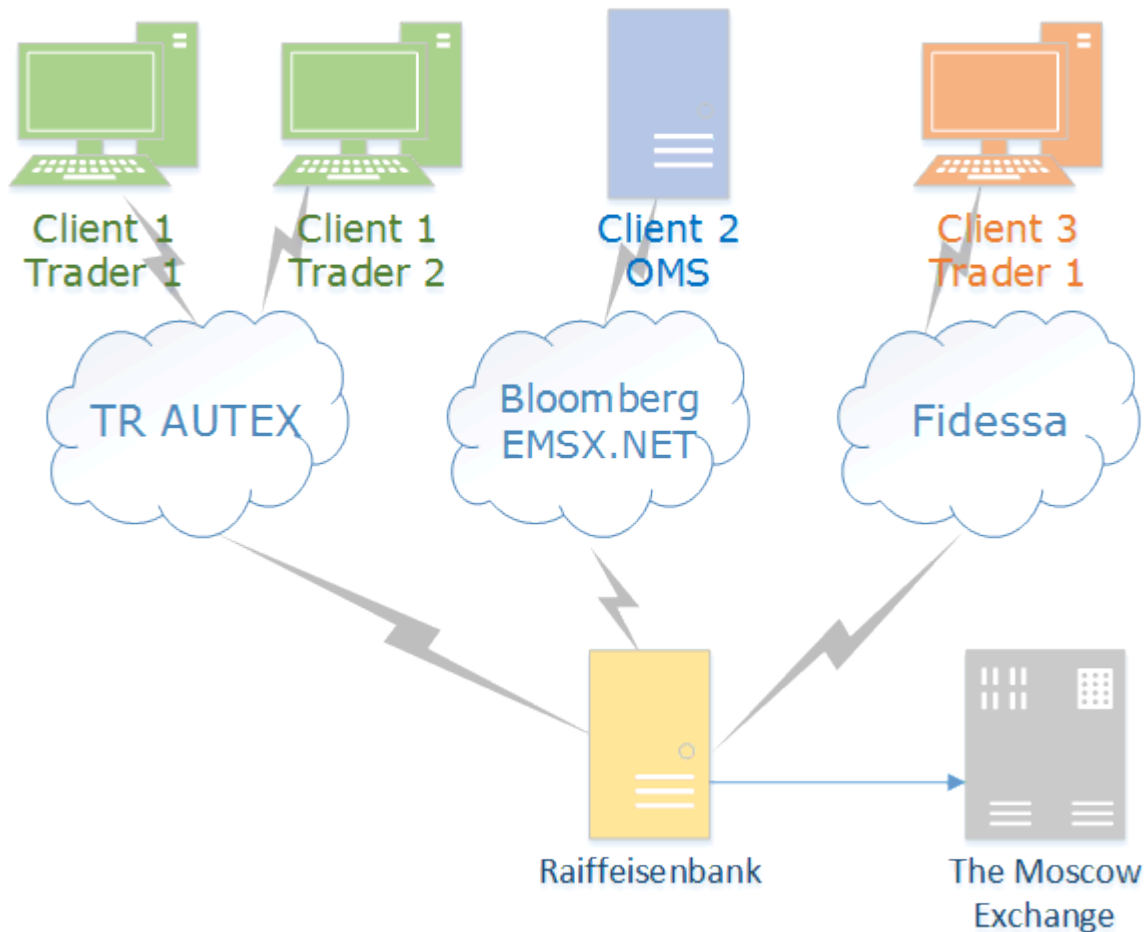
- The above mentioned systems are free for all Bloomberg users, i.e. no extra fee is charged for using EMSX, TSOX, FXGO or PORT.

Approximate set-up time: 1 week



# Trading technology solutions – TR Autex, Bloomberg EMSX.net, Fidessa

For the Clients already connected to **TR AUTEX**, **Bloomberg EMSX.NET** or **Fidessa** networks, it is especially easy to establish connection with Raiffeisenbank and save costs on implementing complex integrations



Quick setup

Various and flexible connection options

The best choice for the Clients with existing connections to these networks

No significant impact on the existing integrations with back-office systems

Approximate set-up time: 1 month

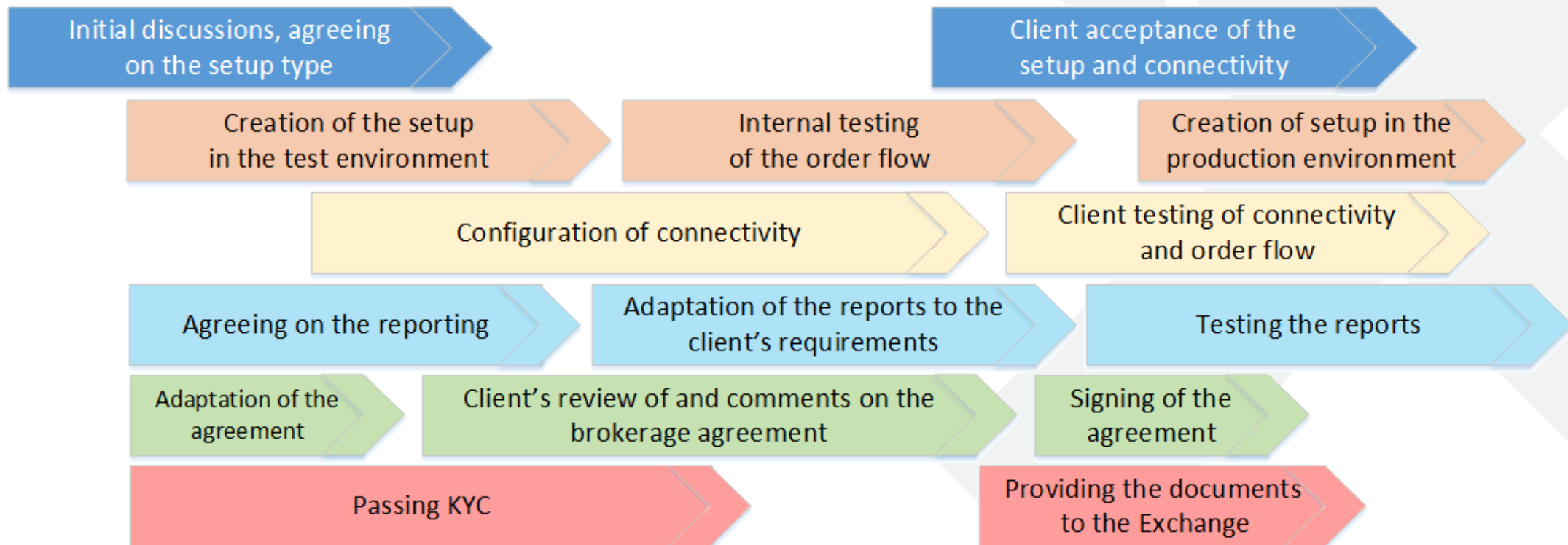
# Smooth onboarding

## Agreements

## KYC

## Technological Integration

- Client reviews and signs our Brokerage Agreement
- We are ready to offer our custody services as well
- KYC-processes are paralleled
- We offer flexibility in negotiating agreement terms with the goal to consider all Client requirements
- Connectivity and technological integration is run in parallel with all other processes





# Settlement & Custody

- Clients can settle their trades in RUB, USD and EUR
- Ability to access our FX liquidity via our eFX flows/platform
- Direct cash transfers in and out the Moscow Exchange accounts of Brokerage Clients
- Securities safe-keeping and settlement via our Custody or Euroclear
- Full range of custody and funds administration services
- Account operator/trustee of the Clients custody account in the Russian CSD/other custodians
- End-of-day report files in different formats are generated and sent to clients

# AO RAIFFEISENBANK: KEY FACTS

## Solid credit and operating efficiency

100% Russian subsidiary of the Austrian RBI Group (BBB / Baa2)

### ☆ High capital adequacy

Basel III, total	<b>16.3%</b>	Regulatory min 8.0%
N 1.1 CBR	<b>10.2%</b>	Regulatory min 4.5%
N 1.2 CBR	<b>11.1%</b>	Regulatory min 6%

### ☆ One of the best compositions of individual and LT ratings in Russian banking sector

Fitch

**BBB-** **bbb-**

Moody's

**Ba2** **ba2**  
LT local and foreign  
currency rating Individual rating

### ☆ Substantial liquidity cushion

Liquidity ratio N3

**271.7%**  
(regulatory minimum 50%)

Share of liquid  
assets

**28.2%**

### ☆ High profitability and operating efficiency

ROE before tax

**28.1%**

Cost-to-income ratio

**38.2%**

### ☆ In top-15 banks by major financial indicators\*

Rank by assets

**14**

Rank by retail liabilities

**10**

Rank by ROA (after tax, among top-15 largest banks)

**1**

# Contacts

Raiffeisen team is always available on all issues regarding onboarding, support in everyday activities, connection and technology.

## Brokerage/Onboarding:

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